



**Magellan Aerospace Corporation**  
**First Quarter Report**  
**March 31, 2012**

Magellan Aerospace Corporation (the "Corporation" or "Magellan") is listed on the Toronto Stock Exchange under the symbol MAL. The Corporation is a diversified supplier of components to the aerospace industry and in certain circumstances for power generation projects. Through its network of facilities throughout North America, United Kingdom and India, Magellan supplies leading aircraft manufacturers, airlines and defence agencies throughout the world.

**Financial Results**

On May 10, 2012, the Corporation released its financial results for the first quarter of 2012. All amounts are expressed in Canadian dollars unless otherwise indicated. The results are summarized as follows:

	Three month period ended March 31		
Expressed in thousands of dollars, except per share amounts	2012	2011	Change
Revenues	186,992	170,487	9.7%
Gross Profit	26,007	23,759	9.5%
Net Income	11,824	7,222	63.7%
Net Income per Share – Diluted	0.20	0.14	42.9%
EBITDA	23,472	22,737	3.2%
EBITDA per Share – Diluted	0.40	0.39	2.6%

This quarterly statement contains certain forward-looking statements that reflect the current views and/or expectations of the Corporation with respect to its performance, business and future events. Such statements are subject to a number of risks, uncertainties and assumptions, which may cause actual results to be materially different from those expressed or implied. The Corporation assumes no future obligation to update these forward-looking statements except as required by law.

The Corporation has included certain measures in this quarterly statement, including EBITDA, the terms for which are not defined under International Financial Reporting Standards. The Corporation defines EBITDA as earnings before interest, dividends on preference shares, taxes, depreciation and amortization and non-cash charges. The Corporation has included these measures, including EBITDA, because it believes this information is used by certain investors to assess financial performance and EBITDA is a useful supplemental measure as it provides an indication of the results generated by the Corporation's principal business activities prior to consideration of how these activities are financed and how the results are taxed in various jurisdictions. Although the Corporation believes these measures are used by certain investors (and the Corporation has included them for this reason), these measures may not be comparable to similarly titled measures used by other companies.



## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following management's discussion and analysis ("MD&A") provides a review of activities, results of operations, and financial condition of Magellan Aerospace Corporation for the three months ended March 31, 2012, in comparison with those for the three months ended March 31, 2011. References to "Magellan" or "the Corporation" refer to Magellan Aerospace Corporation and its subsidiaries, as applicable. The following discussion should be read in conjunction with the unaudited interim consolidated financial statements, including the notes thereto, for the three months ended March 31, 2012, and the audited annual consolidated financial statements for the year ended December 31, 2011. The date of the MD&A is May 9, 2012. All financial references are in Canadian dollars unless otherwise noted.

The MD&A contains forward-looking information that represents the Corporation's internal projections, expectations, estimates or beliefs concerning, among other things, future operating results and various components thereof or the Corporation's future economic performance. These statements relate to future events or future performance. All statements other than statements of historical facts may be forward-looking statements. In particular and without limitation there are forward looking statements under the heading " Overview", "Business Updates", "Analysis of Operating Results", "Liquidity and Capital Resources", "Changes in Accounting Policies", and "Outlook". In some cases, forward-looking statements can be identified by terminology such as "may", "will", "should", "expects", "projects", "plans", "anticipates", and similar expressions. The projections, estimates and beliefs contained in such forward-looking statements are based on management's assumptions relating to the production performance of Magellan's assets and competition throughout the aerospace industry in 2012 and continuation of the current regulatory and tax regimes in the jurisdictions in which the Corporation operates, and necessarily involve known and unknown risks and uncertainties, including the business risks discussed in this MD&A, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. Accordingly, readers are cautioned that events or circumstances could cause results to differ materially from those predicted. Except as required by law, the Corporation does not undertake to update any forward-looking information in this document whether as to new information, future events or otherwise.

The MD&A presents certain non-IFRS financial measures to assist readers in understanding the Corporation's performance. Non-IFRS financial measures are measures that either exclude or include amounts that are not excluded or included in the most directly comparable measures calculated and presented in accordance with Generally Accepted Accounting Principles ("GAAP"). Throughout this discussion, reference is made to EBITDA (defined as net income before interest, income taxes, depreciation, amortization, dividends and stock based compensation), which the Corporation considers to be an indicative measure of operating performance and a metric to evaluate profitability. Reference is also made to gross profit which represents revenues less direct costs and expenses. Not included in the calculation of gross profit are administrative and general expenses, foreign exchange, gains or losses on the sale of assets, dividends, interest and income taxes. EBITDA and gross profit are not generally accepted earnings measures and should not be considered as an alternative to net income (loss) or cash flows as determined in accordance with IFRS. As there is no standardized method of calculating these measures, the Corporation's EBITDA and gross profit may not be directly comparable with similarly titled measures used by other companies. Reconciliations of EBITDA to net income (loss) reported in accordance with IFRS are included in this MD&A.

## OVERVIEW

Magellan is a diversified supplier of components to the aerospace industry and in certain circumstances for power generation projects. Through its wholly owned subsidiaries, Magellan designs, engineers, and manufactures aeroengine and aerostructure components for aerospace markets, advanced products for military and space markets, and complementary specialty products. The Corporation also supports the aftermarket through supply of spare parts as well as performing repair and overhaul services and supplies in certain circumstances parts and equipment for power generation projects.

The Corporation's strategy has been to focus on several core competencies within the aerospace industry. These include precision machining of a wide variety of aerospace material, composites, complex high technology magnesium and aluminum alloy castings, repair and overhaul technologies and design of structures. The Corporation is now seeking to leverage these core competencies by achieving growth in applications where these abilities are critical in meeting customer needs.

## BUSINESS UPDATE

The first quarter 2012 results are indicative of both the Corporation's sustained focus on improving operational efficiencies and the maturing of new products into their initial production rates.



Revenues and net income for 2012 when compared to the first quarter 2011 both showed increases and improvement. The results were also positively impacted by the recovery of lost revenues experienced at our Winnipeg division due to the work stoppage experienced in 2011. Overall, the financial indicators for the first quarter 2012 compared favourably to those experienced in the first quarter 2011.

The activity the Corporation experienced in the first quarter 2012 continues to reflect the sustained demand for products in the commercial aerospace sector where both fixed wing and rotary markets continued to demand product in line with previous forecasts. New products being introduced into this sector, to which Magellan is a supplier, include the B787 and the B747-8 both of which have now matured into their initial production rates with minimal non-recurring efforts remaining to support these programs. Non-recurring efforts continue in support of the A350 and B787-9 platforms. Magellan is confident that it remains well positioned and balanced in respect to the commercial aerospace market. The Corporation has noted and is prudently monitoring the financial results for the airline sector which is experiencing dampened results due primarily to escalating fuel costs.

While there remains obvious pressure on defence spending in general and more specifically, in the North American and European markets, demand for Magellan products in support of legacy programs such as F15, F18 and Blackhawk remained stable. Additionally Magellan continued both non-recurring and recurring efforts through the first quarter of 2012 in support of the F-35 Global Lightning II program. Magellan's statement of work on this program involves five divisions providing product to six main global customers.

The Corporation focused specific attention in the first quarter on supporting the Haverhill/Middleton division where strategic investments have been made to expand and upgrade its facility as well as applied technologies in its engine shaft business. These efforts will benefit the full suite of aeroengine customers at this facility including the Rolls Royce programs which are currently in the development stage.

Magellan's space activities continued in primary support to the Canadian Space Agency's Radarsat Constellation Missions. Despite somewhat significant cutbacks in the Canadian Federal budget this year, the funding for these programs appear to remain intact.

Magellan's electric power generation project underway in The Republic of Ghana continued to progress towards completion in the first quarter of 2012 with commissioning of the electric power generation plant targeted for later in 2012.

For additional information, please refer to the "Management's Discussion and Analysis" section of the Corporation's 2011 Annual Report available on [www.sedar.com](http://www.sedar.com).

## ANALYSIS OF OPERATING RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2012

The Corporation reported higher revenue in both its aerospace and power generation project segments in the first quarter of 2012 compared to the first quarter of 2011. Gross profit and net income for the first quarter of 2012 were \$26.0 million and \$11.8 million, respectively, an increase from the first quarter of 2011 gross profit of \$23.8 million and from the first quarter of 2011 net income of \$7.2 million.

### Consolidated Revenue

Overall, the Corporation's revenues increased when compared to the first quarter of 2011.

Expressed in thousands of dollars	Three month period ended March 31		
	2012	2011	Change
Aerospace	166,136	154,615	7.5%
Power Generation Project	20,856	15,872	31.4%
Total revenues	186,992	170,487	9.7%

Consolidated revenues for the first quarter ended March 31, 2012 increased 9.7% to \$187.0 million from \$170.5 million in the first quarter of 2011 due mainly to higher volumes in the aerospace segment and also higher revenues earned in the power generation project segment. As the Corporation moves into 2012, revenue from the power generation project will decrease on a year over year basis unless the Corporation receives further contracts in this area.



### Aerospace Segment

Revenues for the Aerospace segment were as follows:

Expressed in thousands of dollars	Three month period ended March 31		
	2012	2011	Change
Canada	75,866	72,369	4.8%
United States	49,530	47,022	5.3%
United Kingdom	40,740	35,224	15.7%
Total revenues	166,136	154,615	7.5%

Consolidated aerospace revenues for the first quarter of 2012 of \$166.1 million were 7.5% higher than revenues of \$154.6 million in the first quarter of 2011. Revenues in Canada in the first quarter of 2012 increased 4.8% from the same period in 2011 as the Corporation experienced higher volumes as production rates on certain programs increased during the first quarter of 2012. Revenues increased by 5.3% in the United States in the first quarter of 2012 in comparison to the first quarter of 2011, mainly due to volume increases on several of the Corporation's single aisle aircraft programs. Revenues in the United Kingdom in the first quarter of 2012 increased by 15.7% over revenues in the same period in 2011 as the Airbus statement of work continues to increase in volume on both new and existing programs.

### Power Generation Project Segment

Revenues for the Power Generation Project segment were as follows:

Expressed in thousands of dollars	Three month period ended March 31		
	2012	2011	Change
Power Generation Project	20,856	15,872	31.4%
Total revenues	20,856	15,872	31.4%

The Corporation's progress achieved on the Ghana electric power generation project in the first quarter of 2012 in comparison to the progress made in the previous year's same quarter resulted in increased revenues in the first quarter of 2012 over the same period in 2011. As the Corporation moves into 2012, revenue from the Power Generation Project will decrease on a year over year basis unless the Corporation receives further contracts in this area.

### Gross Profit

Expressed in thousands of dollars	Three month period ended March 31		
	2012	2011	Change
Gross profit	26,007	23,759	9.5%
Percentage of revenues	13.9%	13.9%	

Gross profit of \$26.0 million (13.9% of revenues) was reported for the first quarter of 2012 compared to \$23.8 million (13.9% of revenues) during the same period in 2011. Gross profit in the most recent quarter of 2012 increased over the same period in 2011 due mainly to increased volumes during the first quarter of 2012.

### Administrative and General Expenses

Expressed in thousands of dollars	Three month period ended March 31	
	2012	2011
Administrative and general expenses	9,928	9,243
Percentage of revenues	5.3%	5.4%

Administrative and general expenses were \$9.9 million (5.3% of revenues) in the first quarter of 2012 compared to \$9.2 million (5.4% of revenues) in the first quarter of 2011.



## Other

	Three month period ended March 31	
	2012	2011
Expressed in thousands of dollars		
Foreign exchange gain	(179)	(121)
Loss on disposal of property, plant and equipment	3	22
Total other	(176)	(99)

Other income of \$0.2 million and \$0.1 million in the first quarter of 2012 and 2011 respectively, consisted of realized and unrealized foreign exchange gains offset by losses on the sale of property, plant and equipment.

## Interest Expense

	Three month period ended March 31	
	2012	2011
Expressed in thousands of dollars		
Interest on bank indebtedness and long-term debt	1,970	2,953
Convertible debenture interest	50	986
Accretion charge for convertible debt, borrowings and long-term debt	150	203
Discount on sale of accounts receivable	139	120
Total interest expense	2,309	4,262

Interest expense of \$2.3 million in the first quarter of 2012 was lower than the first quarter of 2011 amount of \$4.3 million, as interest on bank indebtedness and long-term debt decreased as principal amounts outstanding during the first quarter of 2012 were lower than those in the first quarter of 2011. Also reduced interest rates on the long-term debt and lower interest rate spreads on bank indebtedness contributed to the reduction in interest expense in the current quarter when compared to the first quarter of 2011. Interest expense on convertible debentures decreased as \$38,000 of the \$40,000 principal amount outstanding at the end of the first quarter of 2011 was converted as at December 31, 2011.

## Provision for Income Taxes

	Three month period ended March 31	
	2012	2011
Expressed in thousands of dollars		
Expense of current income taxes	913	23
Expense of deferred income taxes	1,209	2,868
Total expense of income taxes	2,122	2,891
Effective tax rate	15.2%	28.6%

The Corporation recorded an income tax expense of \$2.1 million for the first quarter of 2012, compared to an income tax expense of \$2.9 million for the first quarter of 2011. The change in effective tax rates is a result of a changing mix of income across the different jurisdictions in which the Corporation operates and the inclusion of \$1.3 million as a reduction in deferred income tax, due to the recognition of previously unrecognized deferred tax assets, which will not be a recurring event in all future periods.

## SELECTED QUARTERLY FINANCIAL INFORMATION

	2012				2011			
	Mar 31	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30
Expressed in millions of dollars, except per share amounts								
Revenues	187.0	173.3	161.6	186.0	170.5	187.9	184.7	181.4
Income before income taxes	13.9	13.8	10.4	7.0	10.1	19.0	8.9	9.7
Net Income	11.8	16.7	8.6	4.9	7.2	15.4	8.0	7.1
Net Income per share								
Basic	0.21	0.90	0.47	0.27	0.40	0.85	0.44	0.39
Diluted	0.20	0.31	0.17	0.10	0.14	0.29	0.16	0.14
EBITDA	23.5	29.6	20.8	18.5	22.7	32.5	22.3	24.2

Revenues and net income reported in the quarterly information was impacted by the fluctuations in the Canadian dollar exchange rate in comparison to the US dollar and British Pound. The US dollar/Canadian dollar exchange rate in the first quarter of 2012 fluctuated reaching a low of 0.9872 and a high of 1.0290. During the first quarter of 2012, the British Pound relative to the Canadian dollar fluctuated reaching a low of 1.5523 and a high of 1.5946. Had exchange rates remained at levels experienced in the first quarter of 2011, reported revenues in the first quarter of 2012 would have been lower by \$1.2 million. Income before income taxes was higher in the first quarter of 2012 than the same quarter in 2011 in large part due to \$2.0 million less interest expense in the first quarter of 2012 than in the same period in 2011. Net income for the fourth quarter of 2010 and 2011 of \$15.4 million and \$16.7 million respectively was higher than other quarterly net income disclosed in the table above. In the fourth quarter of each year the Corporation recognized a reversal of previous impairment losses against intangible assets relating to various civil aircraft programs. In addition a portion of previously unrecognized deferred tax assets were recognized in the fourth quarter of each year as the Corporation determined that it will be able to benefit from these assets.

### EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION (EBITDA)

In addition to the primary measures of earnings and earnings per share (basic and diluted) in accordance with IFRS, the Corporation includes certain measures in this quarterly statement, including EBITDA (earnings before interest expense, dividends on preference shares, income taxes, depreciation, amortization and certain non-cash charges). The Corporation has provided these measures because it believes this information is used by certain investors to assess financial performance and EBITDA is a useful supplemental measure as it provides an indication of the results generated by the Corporation's principal business activities prior to consideration of how these activities are financed and how the results are taxed in the various jurisdictions. Each of the components of this measure are calculated in accordance with IFRS, but EBITDA is not a recognized measure under IFRS, and the Corporation's method of calculation may not be comparable with that of other companies. Accordingly, EBITDA should not be used as an alternative to net earnings as determined in accordance with IFRS or as an alternative to cash provided by or used in operations.

Expressed in thousands of dollars	Three month period ended March 31	
	2012	2011
Net income	11,824	7,222
Interest	2,309	4,262
Dividends on preference shares	–	240
Taxes	2,122	2,891
Stock-based compensation	6	38
Depreciation and amortization	7,211	8,084
EBITDA	23,472	22,737

EBITDA for the first quarter of 2012 was \$23.5 million, compared to \$22.7 million in the first quarter of 2011. As previously discussed, increased gross profit resulted in increased EBITDA for the current quarter.

### LIQUIDITY AND CAPITAL RESOURCES

The Corporation's liquidity needs can be met through a variety of sources including cash on hand, cash provided by operations, short-term borrowings from its credit facility and accounts receivable securitization program, and long-term debt and equity capacity. Principal uses of cash are for operational requirements and capital expenditures. Based on current funds available and expected cash flow from operating activities, management believes that the Corporation has sufficient funds available to meet its liquidity requirements at any point in time. However, if cash from operating activities is lower than expected or capital projects exceed current estimates, or if the Corporation incurs major unanticipated expenses, it may be required to seek additional capital in the form of debt or equity or a combination of both.



## Cash Flow from Operations

Expressed in thousands of dollars	Three month period ended March 31	
	2012	2011
Increase in accounts receivable	(23,921)	(11,207)
Increase in inventories	(10,293)	(5,227)
Increase in prepaid expenses and other	(1,245)	(2,519)
Increase in accounts payable, accrued liabilities and provisions	22,135	12,100
Changes to non-cash working capital balances	(13,324)	(6,853)
Cash provided by operating activities	5,062	9,889

In the quarter ended March 31, 2012, the Corporation generated \$5.1 million of cash from its operations, compared to cash generated by operations of \$9.9 million in the first quarter of 2011. Cash was generated mainly by an increase in net income and accounts payable, accrued liabilities and provisions, offset by increases in accounts receivable, inventories and prepaid expenses.

## Investing Activities

Expressed in thousands of dollars	Three month period ended March 31	
	2012	2011
Purchase of property, plant and equipment	(3,984)	(5,430)
Proceeds of disposals of property plant and equipment	3	136
Increase in intangibles and other assets	(5,037)	(3,817)
Cash used in investing activities	(9,018)	(9,111)

In the first quarter of 2012, the Corporation invested \$4.0 million in property, plant and equipment to upgrade and enhance capabilities for current and future programs and \$5.0 million in intangibles and other assets, largely related to deposits placed on new property, plant and equipment to be acquired over the next two years.

## Financing Activities

Expressed in thousands of dollars	Three month period ended March 31	
	2012	2011
Decrease in bank indebtedness	(5,691)	(423)
Increase in debt due within one year	15,751	3,758
Decrease in long-term debt	(2,196)	(2,182)
Increase in long-term debt	—	1,167
Increase (decrease) in long-term liabilities and provisions	148	(337)
Increase in borrowings	182	716
Cash provided by financing activities	8,194	2,699

In 2011 the Corporation amended its credit agreement with its existing lenders and extended the loan [originally \$65.0 million] due on July 1, 2011 (the "Original Loan") due to Edco Capital Corporation ("Edco"), which is wholly owned by the Chairman of the Board of the Corporation, in order to provide loan facilities for a two year period. Under the terms of the amended operating credit agreement, the Corporation and the lenders have agreed that the maximum available under the operating credit facility was amended to a Canadian dollar limit of \$125.0 million plus a US dollar limit of \$50.0 million [previously a Canadian dollar limit of \$105.0 million plus a US dollar limit of \$70.0 million] and the maturity date was extended to April 29, 2013 and continued to be fully guaranteed until April 29, 2013 by the Chairman of the Board of the Corporation, in consideration of the continued payment by the Corporation of an annual fee payable monthly equal to 0.63% [previously 1.15%] of the gross amount of the operating credit facility. The operating credit facility is extendible for unlimited future one year renewal periods, subject to mutual consent of the syndicate of lenders and the Corporation.

The terms of the amended operating credit facility permit the Corporation to (i) repay, in whole or in part, the Original Loan outstanding from Edco and (ii) retract all [approximately \$12.0 million] of the Corporation's 8.0% Cumulative Redeemable First Preference Shares Series A (the "Preference Shares") on or after April 30, 2011, together with payment of all accrued and unpaid dividends on the shares to be retracted provided there is no current default or event of default under the operating credit facility and after the repayment of the loan and the payment of the retraction amount the Corporation has at least \$25.0 million in availability under the operating credit facility. As a result, the Corporation retracted all the remaining Preference Shares during the second quarter of 2011 in the amount of \$12.0 million.

The extension and restatement of the Original Loan [outstanding as at March 31, 2012 in the principal amount of \$32.5 million] resulted in a decrease in the interest rate on the Original Loan from 11% per annum to 7.5% per annum commencing July 1, 2011 and the extension of the loan to July 1, 2013 in consideration of the payment on July 1, 2011 of a fee to Edco



equal to 1% of the principal amount outstanding on such date. The Corporation has the right to repay the secured subordinated loan at any time without penalty. During the three month period ended March 31, 2012, the Corporation repaid \$1.0 million of the Original Loan.

On December 31, 2011, the Chairman of the Board exercised his conversion rights under the debenture agreement and \$38.0 million principal amount of the 10% convertible debentures (“Convertible Debentures”), the entire amount then held by the Chairman, were converted into 38,000,000 common shares of the Corporation. On April 30, 2012, the remaining \$2.0 million principal amount of the Convertible Debentures were exercised and converted into 2,000,000 common shares. Interest incurred during the three month period ended March 31, 2012 and March 31, 2011 was \$0.1 million and \$1.0 million, respectively.

## DERIVATIVE CONTRACTS

The Corporation has entered into foreign forward exchange contracts to mitigate future cash flow exposures in US dollars. Under these contracts the Corporation is obliged to purchase specific amounts at predetermined dates and exchange rates. These contracts are matched with anticipated operational cash flows in US dollars. As at March 31, 2012 the Corporation had foreign exchange contracts outstanding as follows:

Forward exchange collars	Amount	Floor	Ceiling
Maturity – less than 1 year – US dollar	11,900	1.0354	1.1111

  

Foreign exchange forward contracts	Amount	Ceiling
Maturity – less than 1 year – US dollar	13,600	1.0400
Maturity – less than 1 year – Euros	954	1.3400

The fair values of the Corporation’s forward foreign exchange contracts are based on the current market values of similar contracts with the same remaining duration as if the contract had been entered into on March 31, 2012.

The mark-to-market on these financial instruments as at March 31, 2012 was an unrecognized gain of \$0.7 million which has been recorded in other expenses in the period.

## SHARE DATA

As at April 30, 2012, the Corporation had 58,209,001 common shares outstanding. The dilutive weighted average number of common shares outstanding, resulting from the potential common shares issuable on the conversion of the convertible debentures, for the three month period ending March 31, 2012 was 58,209,001.

## RISKS AND UNCERTAINTIES

The Corporation manages a number of risks in each of its businesses in order to achieve an acceptable level of risk without hindering the ability to maximize returns. Management has procedures to help identify and manage significant operational and financial risks.

For more information in relation to the risks inherent in Magellan’s business, reference is made to the information under “Risk Factors” in the Corporation’s Management’s Discussion and Analysis for the year ended December 31, 2011 and to the information under “Risks Inherent in Magellan’s Business” in the Corporation’s Annual Information Form for the year ended December 31, 2011, which has been filed with SEDAR ([www.sedar.com](http://www.sedar.com)).

## CHANGES IN ACCOUNTING POLICIES

On January 1, 2012, the Corporation adopted revised IAS 12, *Income Taxes*. The revised standard was amended in December 2010 to remove subjectivity in determining on which basis an entity measures the deferred tax relating to an asset. The amendment introduces a presumption that an entity will assess whether the carrying value of an asset will be recovered through the sale of the asset. The adoption of the standard did not have a material impact on the condensed consolidated interim financial statements.

### Recent accounting pronouncements

A number of new standards, and amendments to standards and interpretations, are not yet effective for the quarter ended March 31, 2012, and have not been applied in preparing these unaudited interim consolidated financial statements. The following standards and interpretations have been issued by the International Accounting Standards Board and the International Financial Reporting Interpretations Committees with effective dates relating to the annual accounting periods starting on or after the effective dates as follows:

International Accounting Standards	Effective Date	
IFRS 9 - Financial Instruments	In November 2009, as part of the International Accounting Standards Board's (IASB) project to replace International Accounting Standard (IAS) 39 Financial Instruments: Recognition and Measurement, the IASB issued the first phase of IFRS 9 Financial Instruments, that introduces new requirements for the classification and measurement of financial assets. The standard was revised in October 2010 to include requirements regarding classification and measurement of financial liabilities.	January 1, 2015
IFRS 10 - Consolidation	IFRS 10 requires an entity to consolidate an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Under existing IFRS, consolidation is required when an entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. IFRS 10 replaces SIC-12 Consolidation—Special Purpose Entities and parts of IAS 27 Consolidated and Separate Financial Statements.	January 1, 2013
IFRS 11 – Joint Arrangements	IFRS 11 requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas for a joint operation the venturer will recognize its share of the assets, liabilities, revenue and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity account for interests in joint ventures. IFRS 11 supersedes IAS 31, <i>Interests in Joint Ventures</i> , and SIC-13, <i>Jointly Controlled Entities—Non-monetary Contributions</i> .	January 1, 2013
IFRS 12 - Disclosure of Interests in Other Entities	IFRS 12 establishes disclosure requirements for interests in other entities, such as joint arrangements, associates, special purpose vehicles and off balance sheet vehicles. The standard carries forward existing disclosures and also introduces significant additional disclosure requirements that address the nature of, and risks associated with, an entity's interests in other entities.	January 1, 2013
IFRS 13 – Fair Value Measurement	IFRS 13 is a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements and in many cases does not reflect a clear measurement basis or consistent disclosures.	January 1, 2013
IAS 27 – Separate Financial Statements	As a result of the issue of the new consolidation suite of standards, IAS 27 Separate Financial Statements has been reissued, as the consolidation guidance will now be included in IFRS 10. IAS 27 will now only prescribe the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements.	January 1, 2013
IAS 28 – Investments in Associates and Joint Ventures	As a consequence of the issue of IFRS 10, IFRS 11 and IFRS 12, IAS 28 has been amended and will provide the accounting guidance for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The amended IAS 28 will be applied by all entities that are investors with joint control of, or significant influence over, an investee.	January 1, 2013
IAS 1 – Presentation of Financial Statements	The IASB amended IAS 1 with a new requirement for entities to group items presented in other comprehensive income on the basis of whether they are potentially reclassifiable to profit or loss.	January 1, 2013
IAS 19 – Employee Benefits	A number of amendments have been made to IAS 19, which included eliminating the use of the “corridor” approach and requiring remeasurements to be presented in OCI. The standard also includes amendments related to termination benefits as well as enhanced disclosures.	January 1, 2013

The extent of the impact of adoption of these standards and interpretations on the consolidated financial statements of the Corporation has not been determined.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

In the 2011 annual audited consolidated financial statements and management's discussion and analysis, the Corporation identified the accounting policies and estimates that are critical to the understanding of the business and results of operations. Please refer to note 2 to the unaudited interim condensed consolidated financial statements for the three month period ended March 31, 2012 for a discussion regarding the adoption of new accounting standards.

## **CONTROLS AND PROCEDURES**

Based on the current Canadian Securities Administrators (the "CSA") rules under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings, the Chief Executive Officer and Chief Financial Officer (or individuals performing similar functions as a chief executive officer or chief financial officer) are required to certify as at March 31, 2012 that they are responsible for establishing and maintaining disclosure controls and procedures and internal control over financial reporting.

Management does not expect disclosure controls and procedures and internal control over financial reporting to prevent all errors, misstatements or fraud. In addition, internal control over financial reporting that management has designed and established may be circumvented and rendered ineffective as a result of unauthorized acts of individuals through collusion or management override. A system of control, no matter how well conceived and operated, can provide only reasonable, but not absolute, assurance that control objectives are met. Due to the inherent limitations in a system of control, there is no absolute assurance that all controls issues, which may result in errors, misstatements, or fraud, can be prevented or detected. The inherent limitations include, amongst other things: (i) management's assumptions and judgements could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of isolated errors; (iii) assumptions about the likelihood of future events.

No changes were made in the Corporation's internal control over financial reporting during the Corporation's most recent interim period, that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## **OUTLOOK**

Over the last couple of years the Corporation has developed and implemented MOS™ ("Magellan Operating System™"), a system of standardized activities and essential services, initially developed to improve operational execution. The Corporation is expanding the scope of MOS to finance, costing, business development, contracting and quality with a goal to eliminate inefficiencies and to maximize resource utilization within the Corporation. While these efforts are focused on improving financial results they should also enhance the Corporation's ability to attract and secure long term business opportunities that are complementary to its core capabilities and in line with its strategic direction.

Opportunities adding capabilities that enable and attract business that is core to the Corporation will be the primary focus of our new business initiatives.

The Corporation recognizes that with its current complement of commercial and defence contracts, it is imperative that it continues to monitor the state of world economic conditions. Any changes in these conditions may impact the current outlook for the commercial and defence aerospace industries.

While commercial aircraft production rates are projected to increase over the near term, escalating fuel prices and adverse changes in the financial markets could result in a dampening of demand. Notwithstanding these factors the Corporation is currently benefiting from increasing production rates on single isle programs as well as the new wide body programs now successfully entering into service. The Corporation continues its support for the A350 program as Airbus prepares for its first flight.

On the defence side, the Corporation believes that government spending in support of legacy fighter programs will be sustained as life spans of existing aircraft are extended. These extensions will be a result of production changes that are expected to occur in new defence platforms. Magellan has made a significant investment in the F-35 program and remains hopeful in the future demand for its services and products as it fulfills its contract obligations with global customers in support



of this F-35 program. To date, the F-35 program has successfully met and exceeded critical path development milestones as it matures into production.

In 2012 the Corporation expects to complete and fully commission its newly facilitated shaft centre of excellence at its Haverhill/Middleton facility and its electric power generation plant project in The Republic of Ghana.

Overall the Corporation believes that its current business base of commercial, defence, space, power generation and proprietary products is well positioned for the future. It is Magellan's intent to continue its practice of strategically matching its customer requirements to its core strengths. In doing so future investments will be consistent with the Corporation's objectives.

#### **ADDITIONAL INFORMATION**

Additional information relating to Magellan Aerospace Corporation, including the Corporation's annual information form, can be found on the SEDAR web site at [www.sedar.com](http://www.sedar.com).

#### **FORWARD LOOKING STATEMENTS**

This Management's Discussion and Analysis contain certain forward-looking statements that reflect the current views and/or expectations of the Corporation with respect to its performance, business and future events. Such statements are subject to a number of uncertainties and assumptions, which may cause actual results to be materially different from those expressed or implied. These forward looking statements can be identified by the words such as "anticipate", "continue", "estimate", "forecast", "may", "project", "could", "plan", "intend", "should", "believe" and similar words suggesting future events or future performance. In particular there are forward looking statements contained under the headings: "Overview" which outlines certain expectations for future operations and "Outlook" which outlines certain expectations for the future. These statements assume the continuation of the current regulatory and legal environment; the continuation of trends for passenger airliner and defence production and are subject to the risks contained herein and outlined in our annual information form. The Corporation assumes no future obligation to update these forward-looking statements except as required by law.



**MAGELLAN AEROSPACE CORPORATION**  
**CONSOLIDATED INTERIM STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**

(unaudited) (expressed in thousands of Canadian dollars, except per share amounts)	Notes	Three month period ended March 31	
		2012	2011
Revenues	11	<b>186,992</b>	170,487
Cost of revenues		<b>160,985</b>	146,728
Gross profit		<b>26,007</b>	23,759
Administrative and general expenses		<b>9,928</b>	9,243
Other		<b>(176)</b>	(99)
Dividends on preference shares		<b>—</b>	240
		<b>16,255</b>	14,375
Interest		<b>2,309</b>	4,262
Income before income taxes		<b>13,946</b>	10,113
Income taxes			
Current	6	<b>913</b>	23
Deferred	6	<b>1,209</b>	2,868
		<b>2,122</b>	2,891
<b>Net income</b>		<b>11,824</b>	7,222
Other comprehensive loss			
Foreign currency translation	8	<b>(1,814)</b>	(3,380)
<b>Comprehensive income</b>		<b>10,010</b>	3,842
<b>Net income per share</b>			
Basic	7	<b>0.21</b>	0.40
Diluted	7	<b>0.20</b>	0.14

See accompanying notes to the condensed consolidated interim financial statements

**MAGELLAN AEROSPACE CORPORATION**  
**CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**

(unaudited) (expressed in thousands of Canadian dollars)	Notes	March 31 2012	December 31 2011
Cash		30,533	26,520
Trade and other receivables	9	130,048	106,480
Inventories		137,127	127,473
Prepaid expenses and other		6,603	5,326
		<b>304,311</b>	<b>265,799</b>
<b>Non-current assets</b>			
Property, plant and equipment	3	286,734	289,744
Investment properties		2,995	3,041
Intangible assets		64,550	66,134
Other assets		13,324	8,660
Deferred tax assets		29,261	28,360
		<b>396,864</b>	<b>395,939</b>
<b>Total assets</b>		<b>701,175</b>	<b>661,738</b>
<b>Current liabilities</b>			
Accounts payable and accrued liabilities and provisions		127,837	106,022
Debt due within one year	5	28,000	12,513
		<b>155,837</b>	<b>118,535</b>
<b>Non-current liabilities</b>			
Bank indebtedness	4	114,589	120,674
Long-term debt	5	79,641	81,768
Borrowings subject to specific conditions		19,087	18,847
Other long-term liabilities and provisions		28,143	29,131
Deferred tax liabilities		11,167	10,088
		<b>252,627</b>	<b>260,508</b>
<b>Equity</b>			
Share capital	7	252,440	252,440
Contributed surplus		2,047	2,041
Other paid in capital		13,565	13,565
Retained earnings		32,716	20,892
Accumulated other comprehensive loss	8	(8,057)	(6,243)
		<b>292,711</b>	<b>282,695</b>
<b>Total liabilities and equity</b>		<b>701,175</b>	<b>661,738</b>

See accompanying notes to the condensed consolidated interim financial statements

**MAGELLAN AEROSPACE CORPORATION**  
**CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY**

(unaudited) (expressed in thousands of Canadian dollars)	Share capital	retained surplus	Other paid in capital	Retained earnings	Foreign currency translation	Total equity
<b>December 31, 2011</b>	252,440	2,041	13,565	20,892	(6,243)	282,695
Net income for the period	—	—	—	11,824	—	11,824
Other comprehensive loss for the period	—	—	—	—	(1,814)	(1,814)
Stock-based compensation	—	6	—	—	—	6
<b>March 31, 2012</b>	252,440	2,047	13,565	32,716	(8,057)	292,711
<b>December 31, 2010</b>	214,440	1,973	13,565	1,009	(10,392)	220,595
Net income for the period	—	—	—	7,222	—	7,222
Other comprehensive loss for the period	—	—	—	—	(3,380)	(3,380)
Stock-based compensation	—	38	—	—	—	38
<b>March 31, 2011</b>	214,440	2,011	13,565	8,231	(13,772)	224,475

See accompanying notes to the condensed consolidated interim financial statements

**MAGELLAN AEROSPACE CORPORATION**  
**CONSOLIDATED INTERIM STATEMENTS OF CASH FLOW**

(unaudited) (expressed in thousands of Canadian dollars)	Notes	Three month period ended March 31	
		2012	2011
<b>Cash flow from operating activities</b>			
Net income		11,824	7,222
Amortization/depreciation of intangible assets and property, plant and equipment		7,211	8,084
Loss on disposal of property, plant and equipment		3	22
Decrease in defined benefit plans		(1,125)	(692)
Stock-based compensation		6	38
Accretion		150	204
Deferred taxes	6	317	1,864
Increase in working capital		(13,324)	(6,853)
<b>Net cash provided by operating activities</b>		<b>5,062</b>	<b>9,889</b>
<b>Cash flow from investing activities</b>			
Purchase of property, plant and equipment	3	(3,984)	(5,430)
Proceeds from disposal of property, plant and equipment		3	136
Increase in other assets		(5,037)	(3,817)
<b>Net cash used in investing activities</b>		<b>(9,018)</b>	<b>(9,111)</b>
<b>Cash flow from financing activities</b>			
Decrease in bank indebtedness	4	(5,691)	(423)
Increase in debt due within one year		15,751	3,758
Decrease in long-term debt	5	(2,196)	(2,182)
Increase in long-term debt	5	–	1,167
Increase (decrease) in long-term liabilities and provisions		148	(337)
Increase in borrowings		182	716
<b>Net cash provided by financing activities</b>		<b>8,194</b>	<b>2,699</b>
<b>Increase in cash during the period</b>			
Cash at beginning of the period		26,520	24,952
Effect of exchange rate differences		(225)	(455)
<b>Cash at end of the period</b>		<b>30,533</b>	<b>27,974</b>

See accompanying notes to the condensed consolidated interim financial statements



## **MAGELLAN AEROSPACE CORPORATION**

### **NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(Unaudited, expressed in thousands of dollars except share and per share data)

#### **1. DESCRIPTION OF BUSINESS AND NATURE OF OPERATIONS**

Magellan Aerospace Corporation (the "Corporation") is a publicly listed company incorporated in Ontario, Canada under the Ontario Business Corporations Act and its shares are listed on the Toronto Stock Exchange. The registered and head office of the Corporation is located at 3160 Derry Road East, Mississauga, Ontario, Canada, L4T 1A9.

The Corporation is a diversified supplier of components to the aerospace industry and in certain circumstances for power generation projects. Through its wholly owned subsidiaries, Magellan designs, engineers, and manufactures aeroengine and aerostructure components for aerospace markets, advanced products for military and space markets, and complementary specialty products. The Corporation also supports the aftermarket through supply of spare parts as well as performing repair and overhaul services and supplies in certain circumstances parts and equipment for power generation projects.

#### **2. SIGNIFICANT ACCOUNTING POLICIES**

##### (a) Statement of compliance and basis of presentation

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB") and using the same accounting policies and methods as were used for the Corporation's consolidated financial statements and the notes thereto for the year ended December 31, 2011, except for the any new accounting pronouncements which have been adopted.

These condensed consolidated interim financial statements do not include all the information required for full annual financial statements and should be read in conjunction with the Corporation's annual financial statements for the year ended December 31, 2011, which are available at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [www.magellan.aero](http://www.magellan.aero).

The timely preparation of the condensed consolidated interim financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies, if any, as at the date of the financial statements and the reported amounts of revenue and expenses during the period. By their nature, estimates are subject to measurement uncertainty and changes in such estimates in future years could require a material change in the condensed consolidated interim financial statements.

These condensed consolidated interim financial statements were authorized for issuance by the Board of Directors of the Corporation on May 9, 2012.

##### (b) New standards, amendments and interpretations adopted by the Corporation

On January 1, 2012, the Corporation adopted revised IAS 12, Income Taxes. The revised standard was amended in December 2010 to remove subjectivity in determining on which basis an entity measures the deferred tax relating to an asset. The amendment introduces a presumption that an entity will assess whether the carrying value of an asset will be recovered through the sale of the asset. The adoption of the standard did not have a material impact on the condensed consolidated interim financial statements.

### 3. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Machinery and equipment	Tooling	Total
<b>Cost</b>					
At December 31, 2011	12,831	111,407	356,198	42,515	522,951
Additions	—	525	3,060	344	3,929
Disposals and other	—	—	(116)	—	(116)
Foreign currency translation	(82)	(502)	(2,559)	(684)	(3,827)
At March 31, 2012	12,749	111,430	356,583	42,175	522,937
<b>Accumulated depreciation and impairment</b>					
At December 31, 2011	—	(29,858)	(171,106)	(32,243)	(233,207)
Depreciation	—	(623)	(3,842)	(670)	(5,135)
Disposal and other	—	(2)	111	—	109
Foreign currency translation	—	116	1,376	538	2,030
At March 31, 2012	—	(30,367)	(173,461)	(32,375)	(236,203)
<b>Net book value</b>					
At March 31, 2012	12,749	81,063	183,122	9,800	286,734
At December 31, 2011	12,831	81,549	185,092	10,272	289,744

As at March 31, 2012, total assets under finance leases included in property, plant and equipment have a cost of \$5,710 [December 31, 2011 - \$5,710] and a net book value of \$3,298 [December 31, 2011 - \$3,362].

### 4. BANK INDEBTEDNESS

During 2011, the Corporation amended its credit agreement with its existing lenders. The Corporation has an operating credit facility, with a syndicate of banks, with a Canadian dollar limit of \$125,000 plus a US dollar limit of US\$50,000 [\$174,875 at March 31, 2012]. Under the terms of the amended credit agreement, the operating credit facility expires on April 29, 2013 and is extendable for unlimited one-year periods subject to mutual consent of the syndicate of lenders and the Corporation. Bank indebtedness as at March 31, 2012 of \$114,589 [December 31, 2011 - \$120,674] bears interest at the bankers' acceptance or LIBOR rates, plus 1.50% [2.41% at March 31, 2012 (2011 – bankers' acceptance or LIBOR rates plus 1.50% or 2.44%)]. Included in the amount outstanding at March 31, 2012 is US\$27,155 [December 31, 2011 - US\$26,515]. At March 31, 2012, the Corporation had drawn \$117,446 under the operating credit facility, including letters of credit totalling \$2,857 such that \$57,429 was unused and available. A fixed and floating charge debenture on accounts receivable, inventories and property, plant and equipment is pledged as collateral for the operating credit facility. The Chairman of the Board of the Corporation has provided a guarantee for the full amount of the operating credit facility.

### 5. LONG-TERM DEBT

During 2011, the \$65,000 loan due on July 1, 2011 [the "Original Loan"] to Edco Capital Corporation ["Edco"] was restated and extended to July 1, 2013 on the same terms and conditions except that the interest rate was reduced from 11% to 7.5% per annum in consideration of the payment of a one time extension fee of 1% of the principal amount outstanding as of July 1, 2011. The Corporation has the right to prepay the Original Loan at any time without penalty. During the three month period ended March 31, 2012, the Corporation prepaid the Original Loan by \$1,000 [three month period ended March 31, 2011 - \$1,500]. As at March 31, 2012, the principal amount outstanding of \$32,500 was classified as a long term liability.

On December 31, 2011, the Chairman of the Board of the Corporation exercised his conversion rights under the debenture agreement and \$38,000 principal amount of the 10% convertible secured subordinated debentures (the "Convertible Debentures"), the entire amount of the Convertible Debentures then held by the Chairman, were converted into 38,000,000 common shares of the Corporation. As at March 31, 2012, \$2,000 [December 31, 2011 - \$2,000] of the Convertible Debentures were outstanding and recorded in debt due within one year. Subsequent to the quarter end, on April 30, 2012, the remaining \$2,000 of the Convertible Debentures were converted into 2,000,000 common shares of the Corporation.

## 6. TAXATION

The Corporation's tax expense is calculated by using the rates applicable in each of the tax jurisdictions that the Corporation operates in, adjusted for the main permanent differences identified.

The effective tax rate for the three month period ended March 31, 2012 was 15.2% [28.6% for the three month period ended March 31, 2011]. The difference between the effective tax rate and the standard tax rate is primarily attributable to the impact of recognizing investment tax credits during the period.

## 7. SHARE CAPITAL

The authorized capital of the Corporation consists of an unlimited number of Preference Shares, issuable in series, and an unlimited number of common shares, with no par value.

### Common shares

	Number	Amount
Issued and fully paid:		
At March 31, 2012 and December 31, 2011	56,209,001	252,440

### Net income per share

	Three month period ended March 31					
	2012			2011		
	Amount	Weighted average no. of shares	Per share amount (\$)	Amount	Weighted average no. of shares	Per share amount (\$)
Basic net income per share	11,824	56,209	0.21	7,222	18,209	0.40
Effect of dilutive securities:						
Convertible debentures	61	2,000	(0.01)	1,180	40,000	(0.26)
At March 31	11,885	58,209	0.20	8,402	58,209	0.14

## 8. OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) includes unrealized foreign currency translation gains and losses, which arise on the translation to Canadian dollars of assets and liabilities of the Corporation's foreign operations. The Corporation recorded unrealized currency translation losses for the three month period ended March 31, 2012 of \$1,814 [three month period ended March 31, 2011 – \$3,380]. These losses are reflected in the consolidated statement of financial position and had no impact on net income for the period.

## 9. FINANCIAL INSTRUMENTS

### Categories of financial instruments

Under IFRS, financial instruments are classified into one of the following four categories: financial assets at fair value through profit or loss, loans and receivables, financial liabilities at fair value through profit or loss, and other financial liabilities at amortized cost.

All financial instruments, including derivatives, are included on the consolidated statement of financial position, which are measured at fair value except for loans and receivables and other financial liabilities, which are measured at amortized cost. Held for trading financial investments are subsequently measured at fair value and all gains and losses are included in net income in the period in which they arise. Available-for-sale financial instruments are subsequently measured at fair value with revaluation gains and losses included in other comprehensive income until the instruments are derecognized or impaired.

The carrying values of the Corporation's financial instruments are classified as follows:

	Fair value through profit or loss: Held for trading <sup>1</sup>	Loans and receivables <sup>2</sup>	Total financial assets	Other financial liabilities (at amortized cost) <sup>3</sup>	Total financial liabilities
March 31, 2012	31,241	130,048	161,289	371,543	371,543
December 31, 2011	27,028	106,480	133,508	342,250	342,250

<sup>1</sup> Includes cash and forward foreign exchange contracts included in prepaid expenses and other

<sup>2</sup> Includes accounts receivables and loan receivables

<sup>3</sup> Includes bank indebtedness, accounts payable and accrued liabilities, provisions, long-term debt, borrowings subject to specific conditions, the debt component of the convertible debentures and accounts receivable securitization transactions



The Corporation has exposure to the following risks from its use of financial instruments:

- Market risk
- Credit risk
- Liquidity risk

This note presents information about the Corporation's risks to each of the above risks, its objectives, policies and processes for measuring and managing risk.

**Market Risk**

Market risk is the risk that changes in the market prices, such as foreign exchange rates and interest rates, will affect the Corporation's income or the value of its holdings of financial instruments. The Corporation's policy is not to utilize derivative financial instruments for trading or speculative purposes. The Corporation may utilize derivative instruments in the management of its foreign currency and interest rate exposures.

The Corporation thoroughly examines the various financial instrument risks to which it is exposed and assesses the impact and likelihood of those risks. These risks may include currency risk, interest rate risk, credit risk and liquidity risk. Where material, these risks are reviewed and monitored by the Board of Directors.

*Currency risk*

The Corporation operates internationally, which gives rise to a risk that its income, cash flows and shareholders' equity may be adversely impacted by fluctuations in foreign exchange rate. Currency risk arises because the amount of the local currency receivable or payable for transactions denominated in foreign currencies may vary due to changes in exchange rate ("transaction exposures") and because the non-Canadian dollar denominated financial statements of the Corporation's subsidiaries may vary on consolidation into the reporting currency of Canadian dollars ("translation exposures"). The Corporation uses derivative financial instruments to manage foreign exchange risk with the objective of minimizing transaction exposures and the resulting volatility of the Corporation's earnings.

The most significant transaction exposures arise in the Canadian operations where significant portions of the revenues are transacted in U.S. dollars. As a result, the Corporation may experience transaction exposures because of the volatility in the exchange rate between the Canadian and U.S. dollar. Based on the Corporation's current U.S. denominated net inflows, as of March 31, 2012, fluctuations of +/- 1% would, everything else being equal, have an effect on net earnings and on other comprehensive income for the three month period ended March 31, 2012 of approximately +/- \$57 and \$1,225 respectively.

*Interest rate risk*

The Corporation is exposed to interest rate risk in its floating rate bank indebtedness. At March 31, 2012, \$164,759 of the Corporation's total debt portfolio is subject to movements in floating interest rates. In addition, the Corporation's accounts receivable securitization programs are exposed to interest rate fluctuations. The objective of the Corporation's interest rate management activities is to minimize the volatility of the Corporation's earnings. The Corporation monitors its exposure to interest rates and has not entered into any derivative contracts to manage this risk. A fluctuation in interest rates of 100 basis points (1 percent) would have impacted the amount of interest charged to net earnings during the three month period ended March 31, 2012 by approximately +/- \$418.

**Credit Risk**

Credit risk arises from cash and cash equivalents held with banks and financial institutions as well as credit exposure to clients, including outstanding accounts receivable. The maximum exposure to credit risk is equal to the carrying value of the financial assets. The objective of managing credit risk is to prevent losses in financial assets. The Corporation is also exposed to credit risk from the potential default by any of its counterparties on its foreign exchange forward contracts. The Corporation mitigates this credit risk by dealing with counterparties who are major financial institutions that the Corporation anticipates will satisfy their obligations under the contracts.

The Corporation, in the normal course of business, is exposed to credit risk from its customers, substantially all of which are in the aerospace industry. The Corporation sells the majority of its products to large international organizations with strong credit ratings. Therefore, the Corporation is not exposed to significant credit risk and overall the Corporation's credit risk has not changed significantly from the prior year.

The carrying amount of accounts receivable are reduced through the use of an allowance account and the amount of the loss is recognized in the income statements within administrative and general expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for accounts receivable. Subsequent recoveries of amounts previously written off are credited against administrative and general expenses.

The following table sets forth details of trade accounts receivable as at March 31, 2012:

	\$
Total trade accounts receivable	96,463
Less: Allowance for doubtful accounts	1,845
Total trade accounts receivable, net	94,618

The aging of the gross trade accounts receivables at each reporting date was as follows:

	Current	Less than 90 days	91-181 days	182-365 days	More than 365 days	Total
March 31, 2012	83,224	11,557	712	135	835	96,463
December 31, 2011	74,119	4,780	360	67	1,266	80,592

#### *Derecognition of financial assets*

As at March 31, 2012, accounts receivables include receivables sold and financed through securitization transactions of \$21,688 which do not meet the IAS 39 derecognition requirements. These receivables are recognized as such in the financial statements even though they have been legally sold; a corresponding financial liability is recorded in the consolidated statement of financial position under Debt due within one year.

#### **Liquidity risk**

The Corporation's objective in managing liquidity risk is to ensure that there are sufficient committed loan facilities in order to meet its liquidity requirements at any point in time. The Corporation has in place a planning and budgeting process to help determine the funds required to support the Corporation's normal operating requirements on an ongoing basis, taking into account its anticipated cash flows from operations and its operating facility capacity. The primary sources of liquidity are the operating credit facility and the indebtedness provided by a company controlled by a common director, which require the continued support by the Chairman of the Board of the Corporation.

#### *Contractual maturity analysis*

The following table summarizes the contractual maturity of the Corporation's financial liabilities. The table includes both interest and principal cash flows.

	Year 1	Year 2	Year 3	Year 4	Year 5	Thereafter	Total
Bank indebtedness	—	114,589	—	—	—	—	114,589
Long-term debt <sup>1</sup>	25,737	36,870	5,702	5,040	4,956	28,953	107,258
Finance lease obligations	267	—	—	—	—	—	267
Equipment leases	215	145	68	23	5	3	459
Facility leases	1,364	1,338	1,318	1,318	1,069	6,170	12,577
Other long-term liabilities	1,000	74	74	74	72	1,467	2,761
Borrowings subject to specific	210	620	396	572	641	16,858	19,297
Convertible debentures	2,000	—	—	—	—	—	2,000
	30,793	153,636	7,558	7,027	6,743	53,451	259,208
Interest payments	3,396	2,668	1,316	1,178	1,046	6,062	15,666
<b>Total</b>	<b>34,189</b>	<b>156,304</b>	<b>8,874</b>	<b>8,205</b>	<b>7,789</b>	<b>59,513</b>	<b>274,874</b>

<sup>1</sup> The amounts drawn on the Corporation's accounts receivable securitization program is included in the long-term debt in the Year 1 category

#### **Fair values**

The Corporation has determined the estimated fair values of its financial instruments based on appropriate valuation methodologies; however, considerable judgement is required to develop these estimates. Accordingly, these estimated fair values are not necessarily indicative of the amounts the Corporation could realize in a current market exchange. The estimated fair value amounts can be materially affected by the use of different assumptions or methodologies. The methods and assumptions used to estimate the fair value of financial instruments are described as follows:

#### *Cash, accounts receivable, bank indebtedness and accounts payable and accrued liabilities*

Due to the short period to maturity of these instruments, the carrying values as presented in the consolidated statement of financial positions are reasonable estimates of their fair values.

#### *Foreign exchange contracts*

The Corporation has entered into foreign forward exchange contracts to mitigate future cash flow exposures in US dollars. Under these contracts the Corporation is obliged to purchase specific amounts at predetermined dates and exchange rates. These contracts are matched with anticipated operational cash flows in US dollars. The Corporation has foreign exchange contracts outstanding as follows:

Foreign exchange collars	Amount	Floor	Ceiling
Maturity – less than 1 year – US dollar	11,900	1.0000	1.1111
Foreign exchange forward contracts		Amount	Ceiling
Maturity – less than 1 year – US dollar		13,600	1.0400
Maturity – less than 1 year – Euros		954	1.3400



The fair values of the Corporation's forward foreign exchange contracts are based on the current market values of similar contracts with the same remaining duration as if the contract had been entered into on March 31, 2012.

The mark-to-market on these financial instruments as at March 31, 2012 was an unrealized gain of \$708, which has been recorded in other expense for the period.

*Long-term debt*

The fair value of the Corporation's long-term debt, calculated by discounting the expected future cash flows based on current rates for debt with similar terms and maturities, is \$85,781 at March 31, 2012.

*Convertible debentures*

The fair market value of the Corporation's Convertible Debentures, calculated by discounting the expected future cash flows at prevailing interest rates, is estimated at \$2,098.

*Collateral*

As at March 31, 2012, the carrying amount of the financial assets that the Corporation has pledged as collateral for its long-term debt facilities was \$160,580.

**Fair value hierarchy**

The Corporation's financial assets and liabilities recorded at fair value on the consolidated statement of financial position have been categorized into three categories based on a fair value hierarchy. Fair value of assets and liabilities included in Level I are determined by reference to quoted prices in active markets for identical assets and liabilities. Assets and liabilities in Level II include valuations using inputs other than the quoted prices for which all significant inputs are based on observable market data, either directly or indirectly. Level III valuations are based on inputs that are not based on observable market data.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

The following table presents the fair value of the financial instruments that are carried at fair value classified using the fair value hierarchy described above:

	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level II)	Significant Unobservable Inputs (Level III)	Total
Financial assets				
Forward foreign exchange contracts	-	708	-	708

**10. RELATED PARTY TRANSACTIONS**

During the three month period ended March 31, 2012, the Corporation paid guarantee fees in the amount of \$276 [three month period ended March 31, 2011 - \$500] to the Chairman of the Board of the Corporation. During the three month period ended March 31, 2012, the Corporation incurred interest of \$616 [three month period ended March 31, 2011 - \$1,248] in relation to the Original Loan due to Edco, a corporation which is controlled by the Chairman of the Board of the Corporation which is due on July 1, 2013. During the three month period ended March 31, 2012, the Corporation prepaid the Original Loan by \$1,000 [three month period ended March 31, 2011 - \$1,500]. At March 31, 2012, the Corporation owed Edco interest of \$206 [December 31, 2011 - \$214].

On April 30, 2009, the Chairman of the Board of the Corporation subscribed to \$40,000 of the Convertible Debentures. On December 31, 2011, the Chairman of the Board exercised his conversion rights under the debenture agreement and \$38,000 principal amount of the Convertible Debentures, the entire amount of the Convertible Debentures then held by the Chairman, were converted into 38,000,000 common shares of the Corporation. As at March 31, 2012, Convertible Debentures in the principal amount of \$2,000 were held by a director of the Corporation. Interest incurred during the three month period ended March 31, 2012 was \$50 [three month period ended March 31, 2011 - \$986]. Subsequent to the quarter end, on April 30, 2012, the \$2,000 Convertible Debentures were converted into 2,000,000 common shares of the Corporation.

**11. SEGMENTED INFORMATION**

Based on the nature of the Corporation's markets, two main operating segments were identified: Aerospace and Power Generation Project. The Aerospace segment includes the design, development, manufacture, repair and overhaul and sale of systems and components for military and civil aviation, while the Power Generation Project segment includes the supply of gas turbine power generation units. Revenues in the Power Generation Project segment arise solely from the power generation project in Ghana and the revenue is included in Canada export revenue.

The Corporation evaluated the performance of its operating segments primarily based on income before interest expense and income tax expense.



The Corporation accounts for intersegment and related party sales and transfers, if any, at the exchange amount.

The Corporation's primary sources of revenue are as follows:

	Three month period ended March 31	
	2012	2011
Revenues		
Sale of goods	132,320	121,909
Construction contracts	27,946	22,405
Services	26,726	26,173
	186,992	170,487

The aggregate amount of revenue recognized to date for construction contracts in progress at March 31, 2012 was \$248,894 [December 31, 2011 - \$227,895]. Advance payments received for construction contracts in progress at March 31, 2012 was \$5,382 [December 31, 2011 - \$4,240]. Retention in connection with construction contracts at March 31, 2012 was \$998 [December 31, 2011 - \$1,017]. Advance payments and retentions are included in accounts payable, accrued liabilities and provisions.

Segmented information consists of the following:

Activity segments:

	Three month period ended March 31					
	2012			2011		
	Aerospace	Power Generation Project	Total	Aerospace	Power Generation Project	Total
Revenues	166,136	20,856	186,992	154,615	15,872	170,487
Income before interest and income taxes	14,979	1,276	16,255	13,089	1,286	14,375
Interest expense			2,309			4,262
Income before income taxes			13,946			10,113
Total assets	665,350	35,825	701,175	600,955	55,763	656,718
Total liabilities	387,353	21,111	408,464	385,330	46,913	432,243
Additions to property, plant and equipment	3,984	-	3,984	5,430	-	5,430
Depreciation and amortization	7,211	-	7,211	7,433	651	8,084

Geographic segments:

	Three month period ended March 31							
	2012				2011			
	Canada	United States	United Kingdom	Total	Canada	United States	United Kingdom	Total
Revenue	96,722	49,530	40,740	186,992	88,241	47,022	35,224	170,487
Export revenue <sup>1</sup>	73,850	10,168	2,031	86,049	59,015	7,912	4,867	71,794

<sup>1</sup>Export revenue is attributed to countries based on the location of the customers

	March 31, 2012				December 31, 2011			
	Canada	United States	United Kingdom	Total	Canada	United States	United Kingdom	Total
Property, plant and equipment and intangible assets	200,048	117,432	33,804	351,284	201,586	121,030	33,262	355,878

The major customers for the Corporation are as follows:

	Three month period ended March 31	
	2012	2011
<b>Major customers</b>		
Canadian operations		
- Number of customers	1	2
- Percentage of total Canadian revenue	22%	30%
US operations		
- Number of customers	1	1
- Percentage of total US revenue	39%	42%
UK operations		
- Number of customers	2	1
- Percentage of total UK revenue	90%	82%

## 12. MANAGEMENT OF CAPITAL

The Corporation's objective is to maintain a capital base sufficient to maintain investor, creditor and market confidence and to sustain future development of the business. Management defines capital as the Corporation's shareholders' equity and interest bearing debt, including the debt and equity components of the convertible debentures.

As at March 31, 2012, total managed capital was \$514,941, comprised of shareholders' equity of \$292,711 and interest-bearing debt of \$222,230. Included in interest bearing debt is the debt component of the convertible debentures of \$1,996, where a component of the associated interest expense is a non-cash charge.

The Corporation manages its capital structure and makes adjustments to it in light of economic conditions, the risk characteristics of the underlying assets and the Corporation's working capital requirements. In order to maintain or adjust its capital structure, the Corporation, upon approval from its Board of Directors, may issue or repay long-term debt, issue shares, repurchase shares through the normal course issuer bid, pay dividends or undertake other activities as deemed appropriate under the specific circumstances. The Board of Directors reviews and approves any material transactions out of the ordinary course of business, including proposals on acquisitions or other major investments or divestitures, as well as capital and operating budgets. There were no changes in the Corporation's approach to capital management during the period.

## 13. CONTINGENT LIABILITIES AND COMMITMENTS

In the ordinary course of business activities, the Corporation may be contingently liable for litigation and claims with, among other, customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required. Although, it is not possible to accurately estimate the extent of the potential costs and losses, if any, management believes, but can provide no assurance, that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position of the Corporation.

At March 31, 2012 capital commitments in respect of purchase of property, plant and equipment totalled \$15,306, all of which had been ordered. There were no other material capital commitments at the end of the period.